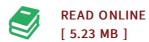




### Life s a Pitch: What the World s Best Sales People Can Teach Us All

By Philip Delves Broughton

Penguin Books Ltd, United Kingdom, 2013. Paperback. Book Condition: New. 198 x 129 mm. Language: N/A. Brand New Book. Now in paperback, Philip Delves Broughton. bestselling business author of What They Teach You at Harvard Business School, takes a sideways look at the greatest salespeople in Life s a Pitch. What are the selling secrets of Majid, Tangier s greatest rug peddler? How does Mrs Shibata, Japan s top life insurance seller, seal the deal? Why does Belyamani, a seller of Boeing planes, believe trust is all? Few of us have the chance to meet let alone work with the best. But to get on, we need to learn their secrets of success. Here, Philip Delves Broughton, author of the bestselling What They Teach You At Harvard Business School, journeys around the world meeting business legends from all walks of life. Their stories are insightful, hilarious and compelling. Revealing their secrets and tips, Life s a Pitch also shows how mastering the art of selling will help you master the art of life. Marvellous, dazzling. (Tom Peters, author of In Search of Excellence). Thoroughly entertaining. (Toby Young, author of How To Lose Friends and Alienate People). You can...



#### Reviews

Merely no words to spell out. It is amongst the most awesome publication i have read. Your life span will likely be transform as soon as you full reading this book.

#### -- Marvin Okuneva

Completely among the best publication I have got at any time go through. I have got go through and so i am confident that i will likely to read again once more down the road. It is extremely difficult to leave it before concluding, once you begin to read the book.

### -- Zachery Mertz

#### Other Books



#### Look Up, Look Down! (Pink A)

Pearson Education Limited. Book Condition: New. This title is part of Pearson's Bug Club - the first whole-school reading programme that joins books and an online reading world to teach today's children to read. In this book, Zac and Daisy are in...



#### Read Write Inc. Phonics: Grey Set 7 Non-Fiction 2 a Flight to New York

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. 213 x 98 mm. Language: N/A. Brand New Book. These decodable non-fiction books provide structured practice for children learning to read. Each set of books is carefully levelled to match childrens growing...



#### No Friends?: How to Make Friends Fast and Keep Them

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Do You Have NO Friends? Are you tired of not having any friend and being lonely all the time...



### A Kindergarten Manual for Jewish Religious Schools; Teacher's Text Book for Use in School and Home

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original...



## The Red Leather Diary: Reclaiming a Life Through the Pages of a Lost Journal (P.S.)

Harper Perennial. PAPERBACK. Book Condition: New. 0061256781 Never Read-12+ year old Paperback book with dust jacket-may have light shelf or handling wear-has a price sticker or price written inside front or back cover-publishers mark-Good Copy- I ship FAST with FREE tracking!! \*...



# Daddyteller: How to Be a Hero to Your Kids and Teach Them What's Really by Telling Them One Simple Story at a Time

Createspace, United States, 2013. Paperback. Book Condition: New. 214 x 149 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. You have the power, Dad, to influence and educate your child. You can teach your child about a virtue or...